Team Types

**North (Warrior)**
- Assertive, active, decisive
- Likes to be in control of relationship and steer course of events
- Quick to act, expresses sense of urgency for others to act now
- Enjoys challenge of difficult situations and people
- Can get defensive quickly, argue, try to out-expert you
- Can lose patience, pushes for decision before it's time
- May get autocratic, want things their way, ride roughshod over people

**South (Nurturer)**
- Allows others to feel important in determining direction of what's happening
- Value-driven regarding all aspects of personal/professional life
- Uses relationships to accomplish tasks
- Innocence and trust in others based on vulnerability and openness
- Supportive, nurturing, feeling-based
- Has trouble saying "no" to requests
- Internalizes difficulty and assumes blame
- Prone to disappointment when relationship is seen as secondary to task
- Difficulty confronting, dealing with anger

**East (Visionary)**
- Sees the big picture
- Very idea-oriented, focus on future
- Insight into mission and purpose
- Likes to experiment, explore
- Can lose focus on tasks and not follow through
- May become easily overwhelmed, lose track of time
- Tends to be highly enthusiastic early on, then burn out

**West (Analyst)**
- Weighs all sides of issues
- Uses data analysis and logic
- Seen as practical and thorough in task situations
- Introspective, self-analytical
- Can become stubborn and entrenched in position
- Can be indecisive, collect unnecessary data, mired in details
- May appear cold, withdrawn

Read more about Team Types in different cultures in: Angeles Arrien's *The Four-Fold Way: Walking the Path of the Warrior, Teacher, Healer, and Visionary* (Harper Collins).